

## Virtual design

*Cutting-edge communication replaces face-to-face product development*

By Thomas Russell  
Senior Editor, Case Goods and Global Sourcing

**HIGH POINT** — Travel restrictions related to COVID-19 have had a dampening effect on markets and trade shows. And



This virtual image of a bed from A.R.T. Furniture's Aris collection was used during the product development process. Aris was launched in June and is now in pre-production.

those same restrictions also have limited product development trips industry executives and creative teams have made of late, including to Asia, where most furniture is made.

While this has been a challenge for those used to doing that work on the

ground in countries such as China, Vietnam, Malaysia and India, the industry has adapted.

Now, instead of working face-to-face with engineers and development teams

**continued on page 32**

## Klaussner sets Stacy Garcia Home launch for High Point

*Collaboration includes indoor, outdoor lines*

By Powell Slaughter  
Senior Editor

**HIGH POINT** — Klaussner Home Furnishings will introduce two collections for indoor and outdoor furniture this fall in collaboration with designer and trend forecaster Stacy Garcia.

The Curvature and On Deck collec-

tions by Stacy Garcia Home for Comfort Design and Klaussner Outdoor brands, respectively, will bring the Stacy Garcia aesthetic into the homes of consumers, featuring furniture pieces for indoor and outdoor living.

By implementing her own creative

**continued on page 36**



Stacy Garcia with one of the Stacy Garcia Home chairs from Comfort Design in the Klaussner showroom.

### Inside This Issue



#### High Point Market style trends

Some of the hottest looks this season include a splash of white finishes, the use of texture, clean and simple stylings, and more. **18-27**



An Insider's View	12
Outdoor Living	14
Store Openings	28
Obituary	33
People Today	33
Bedding Today	34
Classifieds	37
Industry Numbers	38

find your lifestyle  
@SimplyCoolLiving



**SIMPLY Cool LIVING**

286 EAST GREEN DRIVE  
2ND FLOOR

[www.SimplyCool.com](http://www.SimplyCool.com)

## HIGH POINT MARKET

## Style trends

Light, Bright	16	To A Minimum	24
Texture Elegance	18	Town & Country	26
In Stark Contrast	22	Mirror, Mirror	27

# Light, Bright

A dominance of white finishes are sweeping away some of the gray tones with a natural and, in some cases, very textural look with wire brushing and other types of distressing.



This dining table is part of Baker's Modern Luxe collection and is made with solid arabescato marble.



The Gannon bed frame is being added to Eastern Accents' Gannon collection and is the line's first fully customizable upholstered bed and features a painted wood frame.



Hickory White's Cigi gives is a more sophisticated take on Hollywood glam with a tight seat back and striking seams along boldly angled arms.

# Textured Elegance

From heavy wirebrushing on woods to the use of woven materials and carvings, the textured touches bring with them a natural elegance.



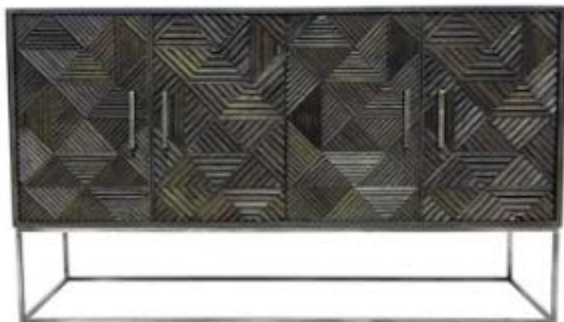
The Lavender settee from Bradington-Young is shown a new chocolate novelly leather with rich cognac and tawny hues complemented with intricate nailhead details.



This drawer chest by CTH Sherill Occasional has a natural woven material on the drawers that contrasts with the dark finish on the wood frame.



Chairs and barstools in Essential For Living's Woven collection feature Old Gray rattan wrapped with taupe and white flat rope.



The Palermo sideboard is made with mango and features carved geometric wood shapes accented with silver metallic hardware.



Taylor King is adding more indoor pieces with unique wicker treatments available in multiple finishes. Heath, shown here, is from its collaboration with designer Laurin Liess.